# Asian Credit Fund Microfinance Organization Limited Liability Company

Financial Statements and Independent Auditor's Report
For the Year Ended 31 December 2014

# **TABLE OF CONTENTS**

	Page
STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014	1
INDEPENDENT AUDITOR'S REPORT	2-3
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014:	
Statement of profit or loss and other comprehensive income	4
Statement of financial position	5
Statement of changes in equity	6
Statement of cash flows	7-8
Notes to the financial statements	9-40

STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

Management is responsible for the preparation of the financial statements that present fairly the financial position of Asian Credit Fund Microfinance Organization Limited Liability Company (the "Company") as at 31 December 2014, and the results of its operations, cash flows and changes in equity for the year then ended, in compliance with International Financial Reporting Standards ("IFRS").

In preparing the financial statements, management is responsible for:

- properly selecting and applying accounting policies;
- presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Company's financial position and financial performance; and
- making an assessment of the Company's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Company;
- Maintaining adequate accounting records that are sufficient to show and explain the Company's
  transactions and disclose with reasonable accuracy at any time the financial position of the Company,
  and which enable them to ensure that the financial statements of the Company comply with IFRS;
- Maintaining statutory accounting records in compliance with legislation of the Republic of Kazakhstan;
- Taking such steps as are reasonably available to them to safeguard the assets of the Company; and
- Preventing and detecting fraud and other irregularities.

The financial statements of the Company for the year ended 31 December 2014 were approved by management on 15 May 2015.

On behalf of the Management:

Zhakupova Zhanna Executive Director

15 May 2015 Almaty, Kazakhstan Smazhanova Dinara Chief Accountant

15 May 2015 Almaty, Kazakhstan



Deloitte, LLP 36 Al Farabi Ave., Almaty, 050059. Republic of Kazakhstan

Tel: +7 (727) 258 13 40 Fax: +7 (727) 258 13 41 almaty@deloitte.kz www.deloitte.kz

# INDEPENDENT AUDITOR'S REPORT

To the Founders of Asian Credit Fund Microfinance Organization Limited Liability Company:

We have audited the accompanying financial statements of Asian Credit Fund Microfinance Organization Limited Liability Company, which comprise the statement of financial position as at 31 December 2014, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Asian Credit Fund Microfinance Organization Limited Liability Company as at 31 December 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

> Roman Sattaro Auditor-performer

Qualification certificate

No.MF-0000149 dated 31 May 2013

Deloitte, UP Deloitie

Deloitte, LLP

State license on auditing of the Republic of Kazakhstan

No.0000015, type MFU-2, issued by

the Ministry of Finance of the Republic of Kazakhstan

dated 13 September 2006

**Andrew Weekes Engagement Partner Chartered Accountant** Certificate of Public Practice

No. 78586 Australia

Nurlan Bekenov **Oualified** auditor of the Republic of Kazakhstan Qualification certificate No.0082

> General Director Deloitte, LLP

15 May 2015 Almaty, Kazakhstan

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2014

(in thousand of Kazakhstani tenge)

	Notes	Year ended 31 December 2014	Year ended 31 December 2013
Interest income Interest expense	3 3, 16	612,080 (182,602)	431,002 (128,257)
NET INTEREST INCOME BEFORE PROVISION FOR IMPAIRMENT LOSSES ON INTEREST BEARING ASSETS		429,478	302,745
Provision for impairment losses on interest bearing assets	4	(41,691)	(17,712)
NET INTEREST INCOME		387,787	285,033
Net (loss)/gain on disposal of property and equipment Net foreign exchange gain Other expense		(232) 16,523 (7,237)	1,072 3,287 (7,216)
NET NON-INTEREST INCOME/(EXPENSE)		9,054	(2,857)
OPERATING INCOME		396,841	282,176
OPERATING EXPENSES	5, 16	(316,370)	(233,006)
PROFIT BEFORE INCOME TAX		80,471	49,170
Income tax expense	6	(24,751)	(14,933)
NET PROFIT		55,720	34,237
TOTAL COMPREHENSIVE INCOME		55,720	34,237

On behalf of the Management:

Zhakupova Zhanna Executive Director

15 May 2015 Almaty, Kazakhstan Smazhanova Dinara Chief Accountant

15 May 2015 Almaty, Kazakhstan

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

(in thousand of Kazakhstani tenge)

	Notes	31 December 2014	31 December 2013
ASSETS:			
Cash and cash equivalents	7	98,104	55,870
Due from banks	8	687,790	504,258
Loans to customers	9	1,468,901	924,184
Property and equipment	10	30,033	20,638
Intangible assets	11	4,255	4,672
Deferred tax assets	6	3,757	Ħ
Inventory		734	704
Other assets	12	32,675	14,281
TOTAL ASSETS		2,326,249	1,524,607
LIABILITIES AND EQUITY			
LIABILITIES:			
Due to banks and other financial institutions	13, 16	2,006,555	1,379,114
Current income tax liability		25,695	8,623
Unused vacation reserve		8,372	4,786
Other liabilities		10,173	3,350
Total liabilities		2,050,795	1,395,873
EQUITY:			
Charter capital	14	286,922	195,922
Accumulated deficit		(11,468)	(67,188)
Total equity		275,454	128,734
TOTAL LIABILITIES AND EQUITY		2,326,249	1,524,607

On behalf of the Management:

Zhakupova Zhanna Executive Director

15 May 2015 Almaty, Kazakhstan Smazhanova Dinara Chief Accountant

15 May 2015 Almaty, Kazakhstan

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2014

(in thousand of Kazakhstani tenge)

	Charter capital	Accumulated deficit	Total equity
As at 31 December 2012	195,922	(101,425)	94,497
Comprehensive income for the period		34,237	34,237
As at 31 December 2013	195,922	(67,188)	128,734
Comprehensive income for the period Increase of share capital	91,000	55,720	55,720 91,000
As at 31 December 2014	286,922	(11,468)	275,454

On behalf of the Management;

Zhakupova Zhanna Executive Director

15 May 2015 Almaty, Kazakhstan Smazhanova Dinara Chief Accountant

15 May 2015 Almaty, Kazakhstan

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2014

(in thousand of Kazakhstani tenge)

CASH FLOWS FROM OPERATING ACTIVITIES:	Notes	Year ended 31 December 2014	Year ended 31 December 2013
Profit before income tax		80,471	49,170
Adjustments for:		00,471	49,170
Accrual of interest income		(11,056)	(2,467)
Accrual of interest expense		(31,915)	2,241
Provision for impairment losses on interest bearing assets	4	41.691	17,712
Provision for vacations and bonuses	. 75	3.586	724
Unrealized gain on foreign exchange operations		(16,523)	3,203
Depreciation and amortization	5	6,674	5,398
Loss/(gain) on disposal of property and equipment	(2) (2)	232	(1,072)
Cash flows from operating activities before changes in operating assets and			
liabilities		73,160	74,909
Changes in operating assets and liabilities			
(Increase)/decrease in operating assets:			
Due from banks		(183,534)	(56,284)
Loans to customers		(575,350)	(258,831)
Inventory		(30)	(174)
Other assets		(18,394)	1,688
Increase/(decrease) in operating liabilities			
Due to banks		(F)	13,818
Other liabilities		6,822	(5,518)
Cash used in operating activities before taxation		(697,326)	(230,392)
Income tax paid		(11,436)	(10,380)
Net cash used in operating activities		(708,762)	(240,772)

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2014 (CONTINUED)

(in thousand of Kazakhstani tenge)

	Notes	Year ended 31 December 2014	Year ended 31 December 2013
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property and equipment	10	(15,844)	(11,221)
Purchase of intangible assets	11	(129)	(2,592)
Proceeds on sale of property and equipment		89	1,072
Net cash used in investing activities		(15,884)	(12,741)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from due to banks and other financial institutions		1,035,639	986,632
Repayments of due to banks and other financial institutions		(359,759)	(698,895)
Proceeds from increase of share capital	14	91,000	
Net cash from financing activities		776,880	287,737
NET INCREASE IN CASH AND CASH EQUIVALENTS		42,234	24,112
CASH AND CASH EQUIVALENTS, at the beginning of the year	7	55,870	31,758
CASH AND CASH EQUIVALENTS, at the end of the year	7	98,104	55,870

On behalf of the Management:

Zhakupova Zhanna Executive Director

15 May 2015 Almaty, Kazakhstan Smazhanova Dinara Chief Accountant

15 May 2015 Almaty, Kazakhstan

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(in thousand of Kazakhstani tenge)

#### 1. ORGANISATION

Asian Credit Fund Microfinance Organization Limited Liability Company ("the Company") was registered on 27 October 2005 under the number 73630-1910-TOO and carrying out its activities in the territory of the Republic of Kazakhstan. On 26 June 2009, the Company was re-registered in connection with the decision of Participant on acceptance of a new Participant-Mercy Corps (re-registration number 73630-1910-TOO). On 06 June, 2014 the Company was re-registered in connection with the decision of Participants on acceptance of a new Participant – BOPA Pte Ltd. On 29 December 2014 the Company was re-registered in connection with the decision of Participants on changing the name of the company from Microcredit to Microfinance Organization as per requirement of the Law of Republic of Kazakhstan "Law on Microfinance Organizations", issued on 26 November 2012 with last amendments on 28 November, 2014.

The Company carries out its activity according to the Civil code of the Republic of Kazakhstan, the Law Republic of Kazakhstan "About Microfinance organizations" (№ 56-V) dated 26 November 2012 (last amended and supplemented on 28 November, 2014), Charter and Constituent documents of the Company.

According to the Charter, the main activities of the Company are:

- 1. Granting of micro-credits in cash form on terms of repayment, term and recurrency in the amount not exceeding the size of eight thousand multiple monthly rated index, established by the law of the Republic of Kazakhstan on the national budget for appropriate financial year per one borrower:
- 2. Investing of temporary available assets into governmental securities, corporate securities, deposits of second level banks and in other ways which do not contradict with the laws of the Republic of Kazakhstan;
- 3. Closing transactions with collateral which was provided as collateral security for a microcredit in the manner stipulated by the laws of the Republic of Kazakhstan;
- 4. Sale of its property;
- 5. Rendering consulting services in connection with microcredit activity; and
- 6. Providing training on a free of charge basis.

The primary goal of the Company is to provide all-around assistance in the development and strengthening of micro, small and medium-sized businesses, households and physical persons in Kazakhstan and also to develop the entrepreneurial culture with a special focus on establishing and strengthening relations between entrepreneurs and financial organizations. The mission of the Company is to be the leading development organization in Kazakh microfinance sector that provides financial and development products and services to households to improve the quality of their lives.

The overall goal of the Company is accomplishment of the Company activity, gaining of net profit and its use in interest of Participants.

The Company is located at 189 D, Tole bi St., Almaty, the Republic of Kazakhstan.

The Company's operations are administered in the head office, which is located in Almaty. As at 31 December 2014 and 2013, the Company had 3 branches in the Republic of Kazakhstan in Semei, Karaganda and Taraz.

As at 31 December 2014 and 2013, the Company had 134 and 92 employees, respectively.

Participatory shares in the Company are distributed in the following way:

Member	Country of activity carrying out	Share of part 2014	ticipation 2013	Type of activity
Public Fund Asian Credit Fund	Republic of Kazakhstan	23.40%	40%	Granting micro credits to the businessmen of small and medium scale business
Mercy Corps	USA	35.20%	60%	Rendering of assistance on economical development
BOPA PTE	Singapore	41.40%	: <del>-</del>	Supporting early-stage Asian microfinance institutions

The Company's shares in the charter capital are not proportional to contributions made. As at 31 December 2014 recalculation of the Company participatory shares in the charter capital is as follows:

- Mercy Corps: contribution amount KZT 77,488 thousand, share in the charter capital 35.20%;
- Public Fund Asian Credit Fund: contribution amount KZT 118,434 thousand, share in the charter capital 23.40% and;
- BOPA PTE: contribution amount KZT 91,000 thousand, share in the charter capital 41.40%.

These financial statements were approved by the Management of the Company on 15 May 2015.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

# **Statement of Compliance**

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

These financial statements have been prepared on the assumption that the Company is a going concern and will continue in operation for the foreseeable future.

These financial statements are presented in thousands of Kazakhstani tenge ("KZT"), unless otherwise stated. These financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair value, as explained in the accounting policies below.

Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The Company presents its statement of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 19.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

## **Functional currency**

Items included in the financial statements of the Company are measured using the currency of the primary of the economic environment in which the entity operates ("the functional currency"). The functional currency of the parent of the Company is the Kazakhstan tenge ("KZT"). The presentational currency of the financial statements of the Company is the KZT. All values are rounded to the nearest thousand KZT, except when otherwise indicated.

#### **Offsetting**

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense is not offset in the statement of profit or loss and other comprehensive income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Company.

The principal accounting policies are set out below.

#### Recognition of interest income and expense

Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income and expense are recognized on an accrual basis using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability (or group of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

Once a financial asset or a group of similar financial assets has been written down (partly written down) as a result of an impairment loss, interest income is thereafter recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Interest earned on assets at fair value is classified within interest income.

#### Recognition of revenue - other

Recognition of fee and commission income and expense

Loan origination fees are deferred, together with the related direct costs, and recognized as an adjustment to the effective interest rate of the loan. Where it is probable that a loan commitment will lead to a specific lending arrangement, the loan commitment fees are deferred, together with the related direct costs, and recognized as an adjustment to the effective interest rate of the resulting loan. Where it is unlikely that a loan commitment will lead to a specific lending arrangement, the loan commitment fees are recognized in the statement of comprehensive income over the remaining period of the loan commitment. Where a loan commitment expires without resulting in a loan, the loan commitment fee is recognized in profit or loss on expiry. Loan servicing fees are recognized as revenue as the services are provided. All other commissions are recognized when services are provided or received.

### Cash and cash equivalents

Cash and cash equivalents include cash on hand, unrestricted balances on correspondent and time deposit accounts and advances to banks with original maturities within three months, which may be converted to cash within a short period of time and thus are considered liquid.

#### Loans and receivables

Due from banks and other financial institutions, loans to customers, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For all other financial assets, objective evidence of impairment could include:

- Significant financial difficulty of the issuer or counterparty; or
- Breach of contract, such as default or delinquency in interest or principal payments; or
- Default or delinquency in interest or principal payments; or
- It becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- Disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as loans and receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of loans and receivables could include the Company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of loans and receivables, where the carrying amount is reduced through the use of an allowance account. When a loan or a receivable is considered uncollectible, it is written off against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss and other comprehensive income.

For financial assets measured at amortized cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through the statement of comprehensive income to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

#### Write-off of loans and advances

Loans and advances are written off against the allowance for impairment losses when deemed uncollectible. Loans and advances are written off after management has exercised all possibilities available to collect amounts due to the Company and after the Company has sold all available collateral. Subsequent recoveries of amounts previously written off are reflected as an offset to the charge for impairment of financial assets in the statement of profit or loss and other comprehensive income in the period of recovery.

# Derecognition of financial assets

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognize a collateralized borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognized in comprehensive income and accumulated in equity is recognized in profit or loss and other comprehensive income.

On derecognition of a financial asset other than it is entirety (e.g. when the Company retains an option to repurchase part of the transferred asset or retains a residual interest that does not result in the retention of substantially all the risks and rewards of ownership and the Company retains control), the Company allocates the previous carrying amount of the financial asset between the part it continues to recognize under continuing involvement, and the part it no longer recognizes on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognized and the sum of the consideration received for the part no longer recognized and any cumulative gain or loss allocated to it that had been recognized in other comprehensive income is recognized in profit or loss and other comprehensive income. A cumulative gain or loss that had been recognized in other comprehensive income is allocated between the part that continues to be recognized and the part that is no longer recognized on the basis of the relative fair values of those parts.

### Other financial liabilities

Other financial liabilities, including due to banks and other financial institutions, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

# **Derecognition of financial liabilities**

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in the statement of profit or loss and other comprehensive income.

#### Loans to customers

Loans to customers are non-derivative assets with fixed or determinable payments that are not quoted in an active market, other than those classified in other categories of financial assets.

Loans to customers granted by the Company are initially recognized at fair value plus related transaction costs. Where the fair value of consideration given does not equal the fair value of the loan, for example where the loan is issued at lower than market rates, the difference between the fair value of consideration given and the fair value of the loan is recognized as a loss on initial recognition of the loan and included in the statement of profit or loss and other comprehensive income according to nature of the losses. Subsequently, loans are carried at amortized cost using the effective interest method. Loans to customers are carried net of any allowance for impairment losses.

## Property, equipment and intangible assets

Property, equipment and intangible assets are carried at historical cost less accumulated depreciation and amortization.

Depreciation and amortization is charged on the carrying value of property, equipment and intangible assets, and is designed to write off assets over their useful economic lives. Depreciation and amortization is calculated on a straight line basis at the following annual prescribed rates:

Computer and auxiliary equipment	40%
Machinery and equipment	15%-40%
Vehicles	25%
Production and household improvement	15%
Intangible assets	25%
Other	15%-40%

Capital expenditures for leasehold improvements are amortized over the shorter of the life of the related leased asset or the lease term. Expenses related to repairs and renewals are charged when incurred and included in operating expenses unless they qualify for capitalization.

The carrying amounts of property and equipment are reviewed at each reporting date to assess whether they are recorded in excess of their recoverable amounts. The recoverable amount is the higher of fair value less costs to sell and value in use. Where carrying values exceed the estimated recoverable amount, assets are written down to their recoverable amount, impairment is recognized in the respective period and is included in operating expenses. After the recognition of an impairment loss the depreciation charge for property and equipment is adjusted in future periods to allocate the assets' revised carrying value, less its residual value (if any), on a systematic basis over its remaining useful life.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current** tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

### Current and deferred tax for the year

Current and deferred tax are recognised in the statement of profit or loss and other comprehensive income, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

# Due to banks and other financial institutions

Due to banks and other financial institutions are initially recognized at fair value. Subsequently, amounts due are stated at amortized cost and any difference between net proceeds and the redemption value is recognized in the statement of profit or loss and other comprehensive income over the period of the borrowings, using the effective interest method.

# **Contingencies**

Contingent liabilities are not recognized in the statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognized in the statement of financial position but disclosed when an inflow of economic benefits is probable.

## Foreign currencies

In preparing the financial statements, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in the statement of profit or loss and other comprehensive income in the period in which they arise.

The exchange rates used by the Company in the preparation of the financial statements as at year-end are as follows:

	31 December 2014	31 December 2013
KZT/1 US Dollar	182.35	154.06
KZT/1 Kyrgyz som	3.10	3.13

### Charter capital

Charter capital is recognized at historical cost.

# Retirement obligations

In accordance with the requirements of the Kazakhstani legislation certain percentages of pension payments are withheld from total disbursements to staff to be transferred to pension funds, such that a portion of salary expense is withheld from the employee and instead paid to a pension funds on behalf of the employee. This expense is charged in the period in which the related salaries are earned. Upon retirement, all retirement benefit payments are made by the pension fund as selected by employees. The Company does not have any pension arrangements separate from the pension system of the Republic of Kazakhstan. In addition, the Company has no post-retirement benefits or other significant compensated benefits requiring accrual.

### Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, the Management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### Impairment of loans and receivables

The Company regularly reviews its loans and receivables to assess for impairment. The Company's loan impairment provisions are established to recognize incurred impairment losses in its portfolio of loans and receivables. The Company considers accounting estimates related to allowance for impairment of loans and receivables a key source of estimation uncertainty because (i) they are highly susceptible to change from period to period as the assumptions about future default rates and valuation of potential losses relating to impaired loans and receivables are based on recent performance experience, and (ii) any significant difference between the Company's estimated losses and actual losses would require the Company to record provisions which could have a material impact on its financial statements in future periods.

The Company uses management's judgment to estimate the amount of any impairment loss in cases where a borrower has financial difficulties and there are few available sources of historical data relating to similar borrowers. Similarly, the Company estimates changes in future cash flows based on past performance, past customer behaviour, observable data indicating an adverse change in the payment status of borrowers in a group, and national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans. The Company uses management's judgment to adjust observable data for a group of loans to reflect current circumstances not reflected in historical data.

As at 31 December 2014 and 2013, gross loans to customers totalled KZT 1,550,052 thousand and KZT 972,567 thousand, respectively, and allowance for impairment losses amounted to KZT 81,151 thousand and KZT 48,383 thousand, respectively.

The allowances for impairment losses of financial assets in the financial statements have been determined on the basis of existing economic and political conditions. The Company is not in a position to predict what changes in conditions will take place in the Republic of Kazakhstan and what effect such changes might have on the adequacy of the allowances for impairment of financial assets in future periods.

### Application of new and revised International Financial Reporting Standards (IFRSs)

## Amendments to IFRSs affecting amounts reported in the financial statements

In the current year, the following new and revised Standards and Interpretations have been adopted and have affected the amounts reported in these financial statements.

- Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities;
- Amendments to IAS 36 Recoverable Amount Disclosures for Non-Financial Assets;

Amendments to IAS 32 – Offsetting Financial Assets and Financial Liabilities.

The amendments to IAS 32 clarify the requirements relating to the offset of financial assets and financial liabilities. Specifically, the amendments clarify the meaning of 'currently has a legally enforceable right of set-off' and 'simultaneous realization and settlement'.

There is no effect of these amendments on the financial statements as the Company does not have any financial assets and financial liabilities that qualify for offset.

Amendments to IAS 36 – Recoverable Amount Disclosures for Non-Financial Assets.

The amendments to IAS 36 restrict the requirement to disclose the recoverable amount of an asset or a cash-generating unit to periods in which an impairment loss has been recognized or reversed. In addition, they expand and clarify the disclosure requirements applicable to when recoverable amount of an asset or a cash-generating unit has been determined on the basis of fair value less costs of disposal. The new disclosures include the fair value hierarchy, key assumptions and valuation techniques used which are in line with the disclosure required by IFRS 13 Fair Value Measurements.

These amendments affect disclosures only and do not have any impact on financial statements of the Company as no impairment loss was recognized or reversed during the reporting period..

New and revised IFRSs in issue but not yet effective

The Company has not applied the following new and revised IFRSs that have been issued but are not yet effective:

- Amendments to IAS 19 Defined Benefit Plans: Employee contributions<sup>1</sup>;
- Annual Improvements to IFRSs 2010-2012 Cycle<sup>1</sup>;
- Annual Improvements to IFRSs 2011-2013 Cycle<sup>1</sup>;
- Annual Improvements to IFRSs 2012-2014 Cycle<sup>2</sup>;
- Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation<sup>2</sup>:
- IFRS 15 Revenue from Contracts with Customers<sup>3</sup>;
- IFRS 9 Financial Instruments<sup>4</sup>.
- <sup>1</sup> Effective for annual periods beginning on or after 1 July 2014, with earlier application permitted.
- <sup>2</sup> Effective for annual periods beginning on or after 1 January 2016, with earlier application permitted.
- <sup>3</sup> Effective for annual periods beginning on or after 1 January 2017, with earlier application permitted.
- <sup>4</sup> Effective for annual periods beginning on or after 1 January 2018, with earlier application permitted.

Amendments to IAS 19 – Defined Benefit Plans: Employee contributions.

The amendments to IAS 19 *Employee Benefits* clarify the requirements related to how contributions from employees or third parties that are linked to service should be attributed to periods of service. In addition, amendments permit a practical expedient if the amount of the contributions is independent of the number of years of service, such contributions, can, but are not required, to be recognised as a reduction in the service cost in the period in which the related service is rendered. The Company's management does not expect any impact of these amendments on the financial statements as the Company's defined benefit plans do not stipulate contributions from employees.

Annual Improvements to IFRSs 2010-2012 Cycle

The Annual Improvements to IFRSs 2010-2012 Cycle include a number of amendments to various IFRSs, which are summarized below.

The amendments to IFRS 2 change the definition of 'vesting condition' and 'market condition' and add definitions for 'performance condition' and 'service condition' which were previously included within the definition of 'vesting condition'.

The amendments to IFRS 3 clarify that contingent consideration that is classified as an asset or liability should be measured at fair value at each reporting date, irrespective of whether the contingent consideration is a financial instrument within the scope of IAS 39 or IFRS 9 or a non-financial asset or liability.

The amendments to IFRS 8 require an entity to disclose the judgments made by management in applying the aggregation criteria to operating segments and clarify that a reconciliation of the total of the reportable segments' assets to the entity's assets should only be provided if the segment assets are regularly provided to the chief operating decision-maker.

The amendments to the basis for conclusions of IFRS 13 clarify that the issue of IFRS 13 and consequential amendments to IAS 39 and IFRS 9 did not remove the ability to measure short-term receivables and payables with no stated interest rate at their invoice amounts without discounting, if the effect of discounting is immaterial. These amendments are considered to be effective immediately.

The amendments to IAS 16 and IAS 38 remove perceived inconsistencies in the accounting for accumulated depreciation/ amortisation when an item of property, plant and equipment or an intangible asset is revalued. The amended standards clarify that the gross carrying amount is adjusted in a manner consistent with the revaluation of the carrying amount of the asset and that accumulated depreciation/ amortisation is the difference between the gross carrying amount and the carrying amount after taking into account accumulated impairment losses.

The amendments to IAS 24 clarify that a management entity providing key management personnel services to a reporting entity is a related party of the reporting entity. Consequently, the reporting entity should disclose as related party transactions the amounts incurred for the service paid or payable to the management entity for the provision of key management personnel services. However, disclosure of the components of such compensation is not required.

The management of the Company does not anticipate that the application of these amendments will have a significant effect on the financial statements.

Annual Improvements to IFRSs 2011-2013 Cycle

The Annual Improvements to IFRSs 2011-2013 Cycle include the following amendments to various IFRSs.

The amendments to IFRS 3 clarify that the standard does not apply to the accounting for the formation of all types of joint arrangement in the financial statements of the joint arrangement itself.

The amendments to IFRS 13 clarify that the scope of portfolio exception for measuring the fair value of a group of financial assets and financial liabilities on a net basis includes all contracts that are within the scope of, and accounted for in accordance with, IAS 39 or IFRS 9, even if those contracts do not meet the definitions of a financial assets or financial liabilities within IAS 32.

The amendments to IAS 40 clarify that IAS 40 and IFRS 3 are not mutually exclusive and application of both standards may be required. Consequently, an entity acquiring investment property must determine whether the property meets the definition of investment property in terms of IAS 40, and whether the transaction meets the definition of a business combination under IFRS 3.

The management of the Company does not anticipate that the application of these amendments will have a significant effect on the financial statements.

Annual Improvements to IFRSs 2012-2014 Cycle

The Annual Improvements to IFRSs 2012-2014 Cycle include the following amendments to various IFRSs.

The amendments to IFRS 5 clarify that reclassification of an asset or a disposal group from held for sale to held to distribution to owners or vice versa should not be considered changes to a plan of sale or a plan of distribution to owners and that the classification, presentation and measurement requirements applicable to the new method of disposal should be applied. In addition, amendments clarify that assets that no longer meet the criteria for held for distribution to owners and do not meet the criteria for held for sale should be treated in the same way as assets that cease to be classified as held for sale. The amendments should be applied prospectively.

The amendments to IFRS 7 provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purposes of the disclosures required in relation to transferred assets. In addition, amendments to IFRS 7 were made to clarify that the disclosure requirements on offsetting financial assets and financial liabilities are not explicitly required to be included in the condensed interim financial statements for all interim periods, however, the disclosures may need to be included in condensed interim financial statements to comply with IAS 34. The amendments should be applied retrospectively.

The amendments to IAS 19 clarify that the high quality corporate bonds used to estimate the discount rate for post-employment benefits should be issued in the same currency as the benefits to be paid. The amendments apply from the beginning of the earliest comparative period presented in the financial statements in which the amendments are fist applied.

The amendments to IAS 34 clarify that information required by IAS 34 that is provided elsewhere within the interim financial report but outside the interim financial statements should be incorporated by way of a cross-reference from the interim financial statements to the other part of the interim financial report that is available to users on the same terms and at the same time as the interim financial statements.

The management of the Company does not anticipate that the application of these amendments will have a significant effect on the financial statements.

Amendments to IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation and Amortisation

The amendments to IAS 16 prohibit entities from using a revenue-based depreciation method for items of property, plant and equipment. The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortization of an intangible asset. This presumption can only be rebutted when the intangible asset is expressed as a measure of revenue, or when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

The amendments apply prospectively for annual periods beginning on or after 1 January 2016. Currently, the Company uses straight-line method for depreciation and amortization of its property, plant and equipment and intangible assets, respectively. The management of the Company does not anticipate that the application of these amendments will have a material impact on the Company's financial statements.

# IFRS 15 Revenue from Contracts with Customers

In May 2014, IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. Specifically, the standard provides a single, principles based five-step model to be applied to all contracts with customers.

The five steps in the model are as follows:

- Identify the contract with the customer;
- Identify the performance obligations in the contract;
- Determine the transaction price;
- Allocate the transaction price to the performance obligations in the contracts;
- Recognise revenue when (or as) the entity satisfies a performance obligation.

Under IFRS 15, an entity recognises revenue when or as a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added on topics such as the point in which revenue is recognised, accounting for variable consideration, costs of fulfilling and obtaining a contract and various related matters. New disclosures about revenue are also introduced.

The management of the Company anticipates that the application of IFRS 15 in the future may have a significant impact on amount and timing of revenue recognition. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 15 until a detailed review has been completed.

#### IFRS 9 Financial Instruments

IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. In July 2014 IASB issued a finalised version of IFRS 9 mainly introducing impairment requirements for financial assets and limited amendments to the classification and measurement requirements for financial assets. IFRS 9 is aiming at replacing IAS 39 Financial Instruments: Recognition and Measurement.

# The key requirements of IFRS 9 are:

- Classification and measurement of financial assets. Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics. Specifically, debt instruments that are held within the business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost after initial recognition. The 2014 version of IFRS 9 introduces a 'fair value through other comprehensive income' category for debt instruments held within the business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms of the financial asset giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding which are measured at fair value through other comprehensive income after initial recognition. All other debt and equity investments are measured at their fair values. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- Classification and measurement of financial liabilities. Financial liabilities are classified in a similar manner to under IAS 39, however there are differences in the requirements applying to the measurement of an entity's own credit risk. IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss.
- Impairment. The 2014 version of IFRS 9 introduces an 'expected credit loss' model for the measurement of the impairment of financial assets, as opposed to an incurred credit loss model under IAS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before a credit loss is recognized.

- Hedge accounting. Introduces a new hedge accounting model that is designed to be more closely aligned with how entities undertake risk management activities when hedging financial and non-financial risk exposures. Under IFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the effectiveness test has been overhauled and replaced with the principal of an 'economic relationship'. Retrospective assessment of hedge effectiveness is also no longer required. Enhanced disclosure requirements about an entity's risk management activities have also been introduced.
- **Derecognition.** The requirements for the derecognition of financial assets and liabilities are carried forward from IAS 39.

The standard is effective from 1 January 2018 with early application permitted. Depending on the chosen approach to applying IFRS 9, the transition can involve one or more than one date of initial application for different requirements.

The management of the Company anticipates that the application of IFRS 9 in the future may have a significant impact on amounts reported in respect of the Company's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 9 until a detailed review has been completed.

#### 3. NET INTEREST INCOME

	Year ended 31 December 2014	Year ended 31 December 2013
Interest income comprises:		
Interest income on impaired financial assets recorded at amortized cost comprises:		
Interest on loans to customers, including:		
Interest income from group loans	543,295	376,875
Interest income from individual loans	60,367	40,218
Penalties on loans to customers	8,346	4,252
Interest income on unimpaired financial assets recorded at amortized cost comprises:		
Interest on due from banks		9,436
Other interest income	72	221
Total interest income on financial assets recorded at amortized cost	612,080	431,002
Interest expense comprises: Interest expense on financial liabilities recorded at amortized cost comprise:		
Interest expenses on due to banks and other financial institutions	(182,602)	(128,257)
Total interest expense on financial assets recorded at amortized cost	(182,602)	(128,257)
Net interest income before provision for impairment losses on interest bearing assets	429,478	302,745

Group loans are unsecured loans granted to groups of borrowers who sign loan agreements with joint responsibility to repay the loan.

### 4. ALLOWANCE FOR IMPAIRMENT LOSSES

	Loans to customers	Other assets	Total
	(Note 9)	(Note 12)	
31 December 2012	35,967	278	36,245
Additional provision recognized	17,712	; <u>≠</u> :	17,712
Write-off of assets	(6,173)	(195)	(6,368)
Recovery of previously written off assets	877		877
31 December 2013	48,383	83	48,466
Additional provision recognized	41,691	526	41,691
Write-off of assets	(10,768)	(72)	(10,840)
Recovery of previously written off assets	1,845		1,845
31 December 2014	81,151	11	81,162

### 5. OPERATING EXPENSES

	Year ended 31 December 2014	Year ended 31 December 2013
Salary and bonuses	168,859	121,999
Operating lease	22,510	17,864
Transport services	16,820	13,036
Business trip expenses	15,165	9,299
Bank services	10,684	8,119
Professional services	10,571	4,095
Social tax	10,370	7,584
Taxes, other than income tax	9,698	7,454
Consultation services	7,879	9,576
Depreciation and amortization	6,674	5,398
Communication services	6,430	5,714
Advertising expenses	2,983	3,350
Stationery and office supplies	2,539	1,522
Expenses for data base servicing	1,933	1,973
Property, equipment and intangible assets maintenance	1,549	1,264
Education and training	1,442	873
Other expenses	20,264	13,886
Total operating expenses	316,370	233,006

#### 6. INCOME TAXES

The Company provides for taxes based on the tax accounts maintained and prepared in accordance with the tax regulations in the Republic of Kazakhstan, which may differ from International Financial Reporting Standards. For the years ended 31 December 2014 and 2013, the income tax rate was 20%.

The Company is subject to certain permanent tax differences due to non-tax deductibility of certain expenses.

Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. Temporary differences as at 31 December 2014 and 2013 relate mostly to different methods of income and expense recognition as well as to recorded values of certain assets.

Temporary differences as at 31 December 2014 and 2013 comprise:

	31 December 2014	31 December 2013
Taxable temporary differences:		
Amortization of commission fees	22,280	15,244
Unused vacation reserve	8,372	4,786
Total taxable temporary differences	30,652	20,030
Deductible temporary differences:		
Property, equipment and intangible assets	(6,972)	(11,188)
Accounts payable	(4,897)	(2,372)
Total deductible temporary differences	(11,869)	(13,560)
Net taxable temporary differences	18,783	6,470
Deferred tax asset at the statutory rate (20%)	3,757	1,294
Unrecognized deferred tax asset		(1,294)
Net deferred tax asset at the statutory rate	3,757	

The ratio between tax expenses and accounting profit for the years ended 31 December 2014 and 2013 are disclosed as follows:

	Year ended 31 December 2014	Year ended 31 December 2013
Profit before income tax	80,471	49,170
Tax at the statutory tax rate Change in deferred tax asset not recognized Tax effect of permanent differences	16,094 (1,294) 9,951	9,834 (1,133) 6,232
Income tax expense	24,751	14,933
Current income tax expense Change in deferred income tax balances recognized in profit or loss	28,508 (3,757)	14,933
Income tax expense	24,751	14,933

# 7. CASH AND CASH EQUIVALENTS

	31 December 2014	31 December 2013
Current bank account Cash on hand	97,882 222	55,570 300
Total cash and cash equivalents	98,104	55,870

#### 8. DUE FROM BANKS

	Maturity	31 December 2014	Maturity	31 December 2013
JSC BankPozitiv Kazakhstan	15 November 2016 15 November	304,855	15 November 2016	257,560
	2016	91,175	æ	-
JSC Capital Bank Kazakhstan (former JSC SB Taib Kazak Bank)	14 June 2016	291,760	14 June 2016	246,496
JSC ATF Bank	. <del></del>	=:	11 April 2014	202
Total due from banks	-	687,790		504,258

As at 31 December 2014 and 2013, due from banks includes accrued interest of KZT nil thousand and KZT 2 thousand, respectively.

As at 31 December 2013, interest rates on due from banks were 3.66%.

As at 31 December 2014, due from banks were held as security against loans from banks and other financial institutions in JSC Capital Bank Kazakhstan (former JSC SB Taib Kazak Bank) and JSC Bank Positive Kazakhstan (Note 13). As at 31 December 2013, due from banks were held as security against loans from banks and other financial institutions in LP MICROVEST PLUS, CVD Microfin GmbH & Co. KG, Impact Finance SICAV S.C.A SIF, LLP Frontiers and Deutsche Bank Aktiengesellschaf (Note 13).

### 9. LOANS TO CUSTOMERS

	31 December 2014	31 December 2013
Originated loans Less allowance for impairment losses	1,550,052 (81,151)	972,567 (48,383)
Total loans to customers	1,468,901	924,184

As at 31 December 2014 and 2013, accrued interest income included in loans to customers amounted to KZT 28,790 thousand and KZT 17,734 thousand, respectively.

Movement in allowance for impairment losses for the years ended 31 December 2014 and 2013 are disclosed in Note 4.

As at 31 December 2014 and 2013, loans to customers comprised of the following products:

	31 December 2014	31 December 2013
Group loans	1,328,064	887,418
Individual loans	221,988	85,149
	1,550,052	972,567
Less allowance for impairment losses	(81,151)	(48,383)
Total loans to customers	1,468,901	924,184

Group loans are unsecured loans granted to groups of borrowers who sign loan agreements with joint responsibility to repay the loan.

The Company provides loans to customers for development of small businesses.

The table below summarizes carrying value of loans to customers analyzed by type of collateral obtained by the Company:

	31 December 2014	31 December 2013
Unsecured loans	1,328,117	887,565
Loans collateralized by real estate	8,806	3,580
Loans collateralized by equipment	213,129	81,422
	1,550,052	972,567
Less allowance for impairment losses	(81,151)	(48,383)
Total loans to customers	1,468,901	924,184
	31 December 2014	31 December 2013
Analysis by sector:		
Agriculture	877,660	572,439
Trade	418,032	289,958
Consumer	182,309	64,917
Services	53,622	31,010
Manufacturing	18,429	13,858
Others	<u></u> .	385
	1,550,052	972,567
Less allowance for impairment losses	(81,151)	(48,383)
Total loans to customers	1,468,901	924,184

As at 31 December 2014 and 2013, the entire loan portfolio of KZT 1,468,901 thousand and KZT 924,184 thousand, respectively, was disbursed to customers operating in the Republic of Kazakhstan, which represents a significant geographical concentration and credit risk exposure.

As at 31 December 2014 and 2013, the maximum credit risk exposure on loans to customers amounted to KZT 1,550,052 thousand and KZT 972,567 thousand, respectively.

As at 31 December 2014 and 2013, loans to customers included loans totaling KZT 1,276 thousand and KZT 1,321 thousand, respectively, whose terms were renegotiated. Otherwise these loans would be past due or impaired.

	31	December 2014		3	1 December 2013	i
	Carrying amount before allowance	Allowance for impairment losses	Carrying amount	Carrying amount before allowance	Allowance for impairment losses	Carrying amount
Loans to customers collectively determined	1.550.050	(01.151)	1.460.001	070.577	(40.202)	024.184
to be impaired	1,550,052	(81,151)	1,468,901	972,567	(48,383)	924,184
Total	1,550,052	(81,151)	1,468,901	972,567	(48,383)	924,184

During the years 2014 and 2013, the Company has written off loans to customers in the amount of KZT 10,768 thousand and KZT 6,173 thousand, respectively (Note 4). The Company performs write off of the loans according to the decision of the Credit Committee.

# 10. PROPERTY AND EQUIPMENT

	Computers and auxiliary equipment	Machinery and equipment	Vehicles	Production and household equipment	Other	Total
At cost 31 December 2012	14,451	7,813	5,038	9,078	1,792	38,172
Additions Disposals	2,696 (1,755)	564 (1,235)	3,415 (1,889)	702 (394)	3,844	11,221 (5,273)
31 December 2013	15,392	7,142	6,564	9,386	5,636	44,120
Additions Disposals	3,913 (250)	2,616 (153)		1,422	7,893 (671)	15,844 (1,142)
31 December 2014	19,055	9,605	6,564	10,740	12,858	58,822
Accumulated depreciation and amortization 31 December 2012	(11,199)	(4,639)	(2,389)	(4,431)	(1,281)	(23,939)
Charge for the year Disposals	(1,292) 1,755	(798) 1,235	(1,538) 1,889	(968)	(220)	(4,816) 5,273
31 December 2013	(10,736)	(4,202)	(2,038)	(5,005)	(1,501)	(23,482)
Charge for the year Disposals	(1,478)	(895) 127	(1,457)	(964)	(1,334) 489	(6,128) 821
31 December 2014	(12,071)	(4,970)	(3,495)	(5,907)	(2,346)	(28,789)
Net book value 31 December 2014	6,984	4,635	3,069	4,833	10,512	30,033
31 December 2013	4,656	2,940	4,526	4,381	4,135	20,638

As at 31 December 2014 and 2013, the Company did not have property and equipment that was pledged as collateral.

# 11. INTANGIBLE ASSETS

	31 December 2014	31 December 2013
At cost		
At the beginning of the year	7,874	5,282
Additions	129	2,592
At the end of the year	8,003	7,874
Accumulated depreciation		
At the beginning of the year	(3,202)	(2,620)
Charge for the year	(546)	(582)
At the end of the year	(3,748)	(3,202)
Net book value		
At the end of the year	4.255	4,672

As at 31 December 2014 and 2013, intangible assets comprised of software.

# 12. OTHER ASSETS

	31 December 2014	31 December 2013
Other financial assets		
Accounts receivable for collateral property sold	1,226	1,966
Other accounts receivable	8,182	258
	9,408	2,224
Less allowance for impairment losses	(11)	(83)
	9,397	2,141
Other non-financial assets		
Advances paid	9,427	6,470
Deferred expenses	7,991	4,515
Prepayments on taxes other than income tax	5,860	1,155
	23,278	12,140
Total other assets	32,675	14,281

# 13. DUE TO BANKS AND OTHER FINANCIAL INSTITUTIONS

	31 December 2014	31 December 2013
Loans from banks and other financial institutions Subordinated loans	1,930,775 75,780	1,145,029 234,085
Total due to banks and other financial institutions	2,006,555	1,379,114

Counterparty	Currency	Interest rate	Maturity date	31 December 2014	31 December 2013				
Loans from banks and other financial institutions									
MCE Social Capital			25/08/2015						
(former MicroCredit	KZT,	8.00%-	14/11/2017						
Enterprises)	USD	25.98%	14/11/2017	401,741	74,105				
JSC BankPozitiv									
Kazakhstan	KZT	2.80%-5.00%	15/11/2016	392,117	253,011				
JSC Capital Bank									
Kazakhstan (former JSC									
SB Taib Kazak Bank)	KZT	3.00%	14/06/2016	240,600	239,981				
		9.00%-							
LP Microvest Plus	USD	10.25%	23/12/2016	183,871	77,691				
Tripple Jump Innovation		19.07%-							
Fund B.V.	KZT	19.85%	15/08/2016	195,616	C=				
CPP-Incofin Belgian		15.50%-	1/04/2016-		(0. COO				
Investment Company	KZT	15.75%	25/07/2017	169,485	60,623				
ResponsAbility Global				0.4.0=0	54.562				
Microfinance Fund	KZT	8.5%	2/08/2016	94,873	74,763				
Frontiers, LLP	KGS	15.00%	5/02/2015	92,790	241,204				
Deutsche Bank									
Microcredit	USD,	5.00%-	31/03/2016-		20 700				
Development Fund.lnc	KZT	14.00%	21/04/2017	67,150	29,788				
CVD Microfin GmbH &				**	22.120				
Co. KG	USD	8.50%	07/08/2015	56,816	32,139				
Oikocredi, Ecumenical									
Development Co-		7.25% + Kaz.	00/04/0016	25.716	46.450				
operative Society U.A.	KZT	Prime	20/04/2016	35,716	46,459				
Impact Finance Fund	USD	9.50%	15/03/2014		15,265				
Total loans from banks :	and other fina	ancial institutio	ns	1,930,775	1,145,029				
Subordinated loans									
Financial Group	*****	1.4.500/	25/04/2010	75 700	76.460				
Kompanion	KGS	14.50%	25/04/2019	75,780	76,469				
Deutsche Bank	LICD	10.500/	21/12/2014		157,616				
Aktiengesellschaf	USD	10.50%	31/12/2014	75 700					
Total subordinated loan	S			75,780	234,085				
Total due to banks and	other financia	al institutions		2,006,555	1,379,114				

As at 31 December 2014 and 2013, due to banks and other financial institutions included accrued interest amounting to KZT 46,144 thousand and KZT 14,229 thousand, respectively.

The Company is required to comply with financial covenants in relation to borrowed funds disclosed above. These covenants include stipulated ratios, debt to equity ratios and various other financial performance ratios.

#### 14. CHARTER CAPITAL

As at 31 December 2014 and 2013, the Company's authorized and paid charter capital amounted to KZT 286,922 thousand and KZT 195,922, respectively. As at 31 December 2014 Participatory shares of the members are distributed as follows:

- Mercy Corps: contribution amount KZT 77,488 thousand, participatory share in the charter capital – 23.40%;
- Asian Credit Fund Public Fund: contribution amount KZT 118,434 thousand, participatory share in the charter capital 23.4%;
- BOPA PTE: contribution amount KZT 91,000 thousand, participatory share in the charter capital 41.4%.

On 6 June 2014, the Company accepted a new participant BOPA Pte Ltd, who made a cash contribution for KZT 91,000 thousand to the Company's charter capital.

# 15. FINANCIAL COMMITMENTS AND CONTINGENCIES

### Capital commitments

As at 31 December 2014 and 2013, the Company had no material commitments for capital expenditure.

### **Operating lease commitments**

As at 31 December 2014 and 2013, the Company had no material commitments under operating leases.

### Legal proceedings

From time to time and in the normal course of business, claims against the Company are received from customers and counterparties. Management is of the opinion that no material losses will be incurred and accordingly no provision has been made in these financial statements.

#### **Taxation**

Commercial legislation of the Republic of Kazakhstan and countries where the Company operates, including tax legislation, may allow more than one interpretation. In addition, there is a risk of tax authorities making arbitrary judgments of business activities. If a particular treatment, based on management's judgment of the Company's business activities, was to be challenged by the tax authorities, the Company may be assessed additional taxes, penalties and interest.

Such uncertainty may relate to the valuation of financial instruments, valuation of provision for impairment losses and the market pricing of deals. Additionally such uncertainty may relate to the valuation of temporary differences on the provision and recovery of the provision for impairment losses on loans to customers and receivables, as an underestimation of the taxable profit. The management of the Company believes that it has accrued all tax amounts due and therefore no allowance has been made in the financial statements.

# Pensions and retirement plans

Employees of the Company receive pension benefits from pension funds in accordance with the laws and regulations of the Republic of Kazakhstan. As at 31 December 2014 and 2013 the Company was not liable for any supplementary pensions, post-retirement health care, insurance benefits, or retirement indemnities to its current or former employees.

### **Operating environment**

Emerging markets such as the Republic of Kazakhstan are subject to different risks than more developed markets, including economic, political and social, and legal and legislative risks. Laws and regulations affecting businesses in the Republic of Kazakhstan continue to change rapidly; tax and regulatory frameworks are subject to varying interpretations. The future economic direction of the Republic of Kazakhstan is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory, and political environment.

Because the Republic of Kazakhstan produces and exports large volumes of oil and gas, its economy is particularly sensitive to the price of oil and gas on the world market.

#### 16. TRANSACTIONS WITH RELATED PARTIES

In considering each possible related party relationship, attention is paid to the substance of the relationship rather than only their legal status. The Company had the following transactions outstanding with related parties:

	31 Decen	nber 2014	31 December 2013	
	Related party transactions	Total category as per financial statements caption	Related party transactions	Total category as per financial statements caption
Due to banks and other financial institutions	75,780	2,006,555	76,469	1,379,114

Included in the statement of comprehensive income for the years ended 31 December 2014 and 2013 there are the following amounts which arose due to transactions with related parties:

		Year ended 31 December 2013		
Related party transactions	Total category as per financial statements caption	Related party transactions	Total category as per financial statements caption	
(25,034)	(182,602)	(12,239)	(128,257)	
(33,383)	(316,370)	(26,597)	(233,006)	
(33,383)		(26,597)		
	31 December Related party transactions (25,034) (33,383)	transactions as per financial statements caption  (25,034) (182,602) (316,370)	31 December 2014 Related party transactions statements caption  (25,034) (182,602) (12,239) (33,383) (316,370) (26,597)	

# 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. The estimates presented herein are not necessarily indicative of the amounts the Company could realize in a market exchange from the sale of its full holdings of a particular instrument.

The carrying amount of financial assets approximates their fair value due to the short-term nature of such financial instruments.

#### 18. CAPITAL MANAGEMENT

The Company manages its capital to ensure that it will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance.

The capital structure of the Company consists of equity attributable to the participants, comprising issued capital and retained earnings as disclosed in statement of changes in equity.

The Supervisory Board reviews the capital structure on a regular basis. As a part of this review, the Board considers the cost of capital and the risks associated with each class of capital. Based on recommendations of the Board, the Company balances its overall capital structure through the payment of dividends, contributions to charter capital as well as the issue of new debt or the redemption of existing debt.

As at 31 December 2014 and 2013, there have been no changes in the Company's capital structure.

#### 19. RISK MANAGEMENT POLICIES

Management of risk is fundamental to the Company's business and is an essential element of the Company's operations. The main risks inherent to the Company's operations are:

- Credit risk
- Operational risk
- Liquidity risk
- Market risk

The Company recognizes that it is essential to have efficient and effective risk management processes in place. To enable this, the Company has established a risk management framework, whose main purpose is to protect the Company from risk and allow it to achieve its performance objectives.

# Risk management policies and procedures

The Company's risk management policies aim to identify, analyze and manage the risks faced by the Company, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice.

Supervisory Board of the Company has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures.

Management Board of the Company is responsible for monitoring and implementation of risk mitigation measures and making sure that the Company operates within the established risk parameters. Each department is responsible for direct management of the relevant risks, and together with the lawyer continuously monitors compliance with currently effective legislation.

Credit, market and liquidity risks both at portfolio and transactional levels are managed and controlled through a system of different committees.

Both external and internal risk factors are identified and managed throughout the Company's organizational structure.

Through the risk management framework, the Company manages the following risks:

#### Credit risk

The Company is exposed to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

Risk management and monitoring is performed within set limits of authority, by the Credit Committees and the Company's Management. Before any application is made by the Credit Committee, all recommendations on credit processes (borrower's limits approved, or amendments made to loan agreements, etc.) are reviewed and approved by the Company. Daily risk management is performed by the Credit Administration Department.

The Company has developed policies and procedures for the management of credit exposures including guidelines to limit portfolio concentration and the establishment of a Credit Committee, which actively monitors the Company's credit risk. The Company's credit policy is reviewed and approved by the Supervisory Board. The Company establishes limits on the amount of risk accepted in relation to one borrower, or group of borrowers, and to industry segments. Actual exposures against limits are monitored daily.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees but a significant portion is personal lending, where no such facilities can be obtained. Such risks are monitored on a continuous basis and subject to annual or more frequent reviews.

### **Maximum Exposure**

The Company's maximum exposure to credit risk varies significantly and is dependent on both individual risks and general market economy risks.

The following table presents the maximum exposure to credit risk of balance sheet and off balance sheet financial assets and contingent liabilities. For financial assets in the statement of financial position, the maximum exposure equals to the carrying amount value of those assets prior to any offset or collateral. For financial guarantees and other off balance sheet assets contingent liabilities, the maximum exposure to credit risk is the maximum amount the Company would have to pay if the guarantee was called on or in the case of commitments, if the loan amount was called on.

	Maximum exposure	Offset	Net exposure after offset	Collateral Pledged	31 December 2014 Net exposure after offset and collateral
Cash and cash equivalents	98,104	) •	98,104	*	98,104
Due from banks	687,790	1.5	687,790	-	687,790
Loans to customers	1,468,901	12	1,468,901	221,935	1,246,966
Other financial assets	9.397	(+)	9,397	<b>3</b> *X	9,397
	Maximum exposure	Offset	Net exposure after offset	Collateral Pledged	31 December 2013 Net exposure after offset and collateral
Cash and cash equivalents	55,870	*	55,870	4	55,870
Due from banks	504,258	) in (	504,258		504,258
Loans to customers	924,184	3.5	924,184	85,149	839,035

The following table details the credit ratings of financial assets held by the Company.

	AAA	AA	ВВВ	BB	Not rated	31 December 2014 Total
Cash and cash equivalents	(表)	=	=	-	98,104	98,104
Due from banks		**	172	291,760	396,030	687,790
Loans to customers	2	2	-	-	1,468,901	1,468,901
Other financial assets		ħ	*	-	9,397	9,397
	AAA	AA	ВВВ	BB	Not rated	31 December 2013 Total
Cash and cash equivalents	87.1		-		55,870	55,870
Due from banks	(72)		=,	246,698	257,560	504,258
Loans to customers	:*:	-	*	:( <del>+</del> )	924,184	924,184
Other financial assets	(7)		-	(#)	2,141	2,141

The banking industry is generally exposed to credit risk through its financial assets and loans to customers. The credit risk exposure of the Company is concentrated within the Republic of Kazakhstan. The exposure is monitored on a regular basis to ensure that the credit limits and credit worthiness guidelines established by the Company's credit and risk management policy are not breached.

In determining the credit risk of financial assets which do not have ratings, the Company uses internal scoring models based on risk ranking criteria. The scoring model takes into consideration the financial performance of the borrower, the ability of repayment and any delays in repayment and the collateral pledged against any borrowings. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

The Company manages credit risk of financial assets by use of an internal rating system. Loans are classified based on internal evaluations and other analytical procedures, branches and Credit Administration Department classify loans according to their risk and the risk of potential losses, with classifications subject to the approval of the Credit Committee.

#### Standard loans

The financial condition of the borrower is assessed as stable and there is no indication of any external or internal factors to suggest that the financial condition of the borrower has deteriorated. In case there are some minor negative indicators, the Company has confidence that the borrower will be able to cope with such (temporary) difficulties. Interest and principal are repaid in full. The borrower is considered as having the ability to repay the loan in accordance with its terms and conditions.

#### Substandard loans

There are evidences of deterioration of creditworthiness and financial position of the borrower. Such negative tendency can have influence on capacity to fulfill borrower's obligation in terms of loan repayment (principle amount or interest). In case weaknesses of the loan are not being improved, most likely that Company will have losses. Key characteristics are overdue amounts up to 30 days, prolongation of loan with timely done payments.

## Unsatisfactory

There is evidence of a temporary deterioration in the financial condition of the borrower, including a decrease in income or a loss of market share. The borrower repays the loan principal and the interest without delay and in full. Key characteristics are overdue amounts from 31 to 60 days, prolongation of loan, or the repayment of the loan depends to an extent on the realization of collateral. The amount of collateral is sufficient to cover principal amount, interest income accrued, and expenses related to the sale of collateral.

# Doubtful

The deterioration in the financial condition of the borrower has reached a critical level, but borrower's business continues operating. Possibility of loss of doubtful assets is very high, but due to several specific expected factors, that could improve the quality of asset, its classification as loss is deferred until a more precise assessment can be performed. Key characteristics are overdue amounts from 61 to 90 days, or the quality of collateral has deteriorated since origination or it is absent.

#### Losses

In the absence of any information to the contrary, the borrower's financial condition and operations have reached the point where it is evident that the borrower cannot repay the loan and the collateral value is negligible. The loan is uncollateralized or borrower prevents selling its collateral. Key characteristics are overdue amounts over 90 days, inability or refusal of the client to repay the loan, or absence of the borrower. Once all legal measures to recover the loan have been exhausted, the loan is accounted for as off-balance for at least three years in case of possible repayment.

The following table details the carrying value of assets that are impaired and the ageing of those that are past due but not impaired:

		Financial assets past due and unimpaired			Financial assets that have been impaired	31 December 2014	
	Neither past due nor impaired	0-3 months	3-6 months	6 months to 1 year	Greater than one year		Total
Cash and cash equivalents	98,104	*	-	-	*	200	98,104
Due from banks	687,790	9	*	-	*	3.00	687,790
Loans to customers	-		=	5	*	1,468,901	1,468,901
Other financial assets	9,397	<u> </u>	-	=	2	7/22	9,397
				ssets past du impaired	e	Financial assets that have been impaired	31 December 2013
	Neither past	0-3			e Greater		
	Neither past due nor	0-3 months	and un	impaired		that have been	2013
			and un	impaired 6 months	Greater	that have been	2013
Cash and cash equivalents	due nor		and un	impaired 6 months	Greater than one	that have been	2013
Cash and cash equivalents Due from banks	due nor impaired	months	and un 3-6 months	impaired 6 months to 1 year	Greater than one year	that have been impaired	2013 Total
	due nor impaired 55,870	months	and un 3-6 months	6 months to 1 year	Greater than one year	that have been impaired	2013 Total

# Operational risk

The Company is exposed to operational risk which is the risk of losses that can be a result of any system inefficiencies or breaks of internal process, systems, presence of human error or effect of any external negative factor.

The Company's risk management policies are designed to identify and analyze this risk to set appropriate risk limits and controls.

# Geographical concentration

Management of the Company exercises control over the risk related to changes in the legislation and regulatory arena and assess its influence on the Company's activity. This approach allows the Company to minimize potential losses from the investment climate fluctuations in the Republic of Kazakhstan.

The geographical concentration of assets and liabilities is shown below:

	Kazakhstan	OECD countries	Other non-OECD countries	31 December 2014 Total
FINANCIAL ASSETS:			countries	10001
Cash and cash equivalents	98,104	0 <del>50</del>	(表)	98,104
Due from banks	687,790		36	687,790
Loans to customers	1,468,901		5 <b>4</b> 7	1,468,901
Other financial assets	9,397			9,397
TOTAL FINANCIAL ASSETS	2,264,192	<u> </u>	20,	2,264,192
FINANCIAL LIABILITIES:		\$ <del></del> !i		
Due to banks and other financial institutions	632,716	1,205,269	168,570	2,006,555
Due to builts and other infancial motitations	032,710	1,200,200	100,570	2,000,000
TOTAL FINANCIAL LIABILITIES	632,716	1,205,269	168,570	2,006,555
	002,710			
NET POSITION	1,631,476	(1,205,269)	(168,570)	
NET TOSKHON	1,001,110	(1,200,20)	(100,070)	
	Kazakhstan	OECD countries	Other non-OECD	31 December 2013 Total
FINANCIAL ASSETS:	Kazakhstan	0202	0 0	
FINANCIAL ASSETS: Cash and cash equivalents	Kazakhstan 55,870	0202	non-OECD	2013
FINANCIAL ASSETS: Cash and cash equivalents Due from banks		0202	non-OECD	2013 Total
Cash and cash equivalents	55,870	0202	non-OECD	2013 Total
Cash and cash equivalents Due from banks	55,870 504,258	0202	non-OECD	2013 Total 55,870 504,258
Cash and cash equivalents Due from banks Loans to customers	55,870 504,258 924,184	0202	non-OECD	2013 Total 55,870 504,258 924,184
Cash and cash equivalents Due from banks Loans to customers	55,870 504,258 924,184	0202	non-OECD	2013 Total 55,870 504,258 924,184
Cash and cash equivalents Due from banks Loans to customers Other financial assets	55,870 504,258 924,184 2,141	0202	non-OECD	2013 Total 55,870 504,258 924,184 2,141
Cash and cash equivalents Due from banks Loans to customers Other financial assets	55,870 504,258 924,184 2,141	0202	non-OECD	2013 Total 55,870 504,258 924,184 2,141
Cash and cash equivalents Due from banks Loans to customers Other financial assets  TOTAL FINANCIAL ASSETS	55,870 504,258 924,184 2,141	0202	non-OECD	2013 Total 55,870 504,258 924,184 2,141
Cash and cash equivalents Due from banks Loans to customers Other financial assets  TOTAL FINANCIAL ASSETS  FINANCIAL LIABILITIES:	55,870 504,258 924,184 2,141 1,486,453	countries	non-OECD countries	2013 Total  55,870 504,258 924,184 2,141  1,486,453
Cash and cash equivalents Due from banks Loans to customers Other financial assets  TOTAL FINANCIAL ASSETS  FINANCIAL LIABILITIES:	55,870 504,258 924,184 2,141 1,486,453	countries	non-OECD countries	2013 Total  55,870 504,258 924,184 2,141  1,486,453
Cash and cash equivalents Due from banks Loans to customers Other financial assets  TOTAL FINANCIAL ASSETS  FINANCIAL LIABILITIES: Due to banks and other financial institutions	55,870 504,258 924,184 2,141 1,486,453	countries	non-OECD countries	2013 Total  55,870 504,258 924,184 2,141  1,486,453
Cash and cash equivalents Due from banks Loans to customers Other financial assets  TOTAL FINANCIAL ASSETS  FINANCIAL LIABILITIES: Due to banks and other financial institutions	55,870 504,258 924,184 2,141 1,486,453	countries	non-OECD countries	2013 Total  55,870 504,258 924,184 2,141  1,486,453

# Liquidity risk

Liquidity risk refers to availability of funds to repay liabilities as they fall due and meeting the demand in cash in the process of crediting customers.

The Management controls these types of risks by means of maturity analysis, determining the Company's strategy for the next financial period. Current liquidity is managed by the Financial department, which supports current liquidity on sufficient level to minimize the liquidity risk.

The analysis of interest rate and liquidity risk is presented in the following table:

	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	31 December 2014 Total
FINANCIAL ASSETS: Loans to customers	31.05%	23,392	87,473	1,251,122	106,914		1,468,901
Total interest bearing financial assets		23,392	87,473	1,251,122	106,914		1,468,901
Cash and cash equivalents Due from banks Other financial assets		98,104	174 021 181	550 231 250	687,790 9,397	9 9 9 9	98,104 687,790 9,397
TOTAL FINANCIAL ASSETS		121,496	87,473	1,251,122	804,101		2,264,192
FINANCIAL LIABILITIES: Due to banks and other financial institutions	10.76%	<u> </u>	92,790	223,605	1,690,160		2,006,555
Total interest bearing financial liabilities	,	<u>-</u>	92,790	223,605	1,690,160_		2,006,555
TOTAL FINANCIAL LIABILITIES			92,790	223,605	1,690,160		2,006,555
Liquidity gap		121,496	(5,317)	1,027,517	(886,059)		
Interest sensitivity gap		23,392	(5,317)	1,027,517	(1,583,246)		
Cumulative interest sensitivity gap		23,392	(18,075)	1,045,592	(537,654)	(537,654)	
Cumulative interest sensitivity gap as a percentage of total assets	13	1%	(1%)	46%	(24%)	(24%)	
	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	31 December 2013 Total
FINANCIAL ASSETS: Due from banks Loans to customers	average effective interest rate	1 month	to 3 months			Over 5 years	2013
Due from banks Loans to customers Total interest bearing	average effective interest rate	1 month	75,313	to I year	23,804	Over 5 years	2013 Total
Due from banks Loans to customers	average effective interest rate	1 month	to 3 months	202 806,693	23,804 527,860	Over 5 years	2013 Total  202 924,184  924,386 55,870
Due from banks Loans to customers Total interest bearing financial assets	average effective interest rate	1 month  18,374	75,313	202 806,693	23,804	Over 5 years	2013 Total  202 924,184 924,386
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents	average effective interest rate	1 month  18,374	75,313	202 806,693	23,804 527,860 504,056	Over 5 years	2013 Total  202 924,184  924,386 55,870 504,056
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL	average effective interest rate  3.66% 28.24%	1 month  18,374  18,374  55,870  74,244	75,313 75,313 75,313	202 806,693 806,895	23,804  527,860  504,056  2,141  530,001		2013 Total  202 924,184  924,386 55,870 504,056 2,141  1,486,453
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES: Due to banks and other financial institutions	average effective interest rate	1 month  18,374  18,374  55,870	75,313 75,313	202 806,693 806,895	23,804 527,860 504,056 2,141	76,468	2013 Total  202 924,184  924,386 55,870 504,056 2,141
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES: Due to banks and other	average effective interest rate  3.66% 28.24%	1 month  18,374  18,374  55,870  74,244	75,313 75,313 75,313	202 806,693 806,895	23,804  527,860  504,056  2,141  530,001		2013 Total  202 924,184  924,386 55,870 504,056 2,141  1,486,453
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES: Due to banks and other financial institutions Total interest bearing	average effective interest rate  3.66% 28.24%	1 month  18,374  18,374  55,870  74,244	75,313 75,313 75,313	202 806,693 806,895 806,895	23,804  527,860  504,056  2,141  530,001	76,468	2013 Total  202 924,184  924,386 55,870 504,056 2,141  1,486,453
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES: Due to banks and other financial institutions Total interest bearing financial liabilities TOTAL FINANCIAL	average effective interest rate  3.66% 28.24%	1 month  18,374  18,374  55,870  74,244  78,876	75,313 75,313 75,313 157,776	202 806,693 806,895 806,895 218,240	23,804  527,860  504,056  2,141  530,001  847,754	76,468	2013 Total  202 924,184  924,386 55,870 504,056 2,141  1,486,453  1,379,114  1,379,114
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES: Due to banks and other financial institutions Total interest bearing financial liabilities TOTAL FINANCIAL LIABILITIES Liquidity gap Interest sensitivity gap	average effective interest rate  3.66% 28.24%	1 month  18,374  18,374  55,870  74,244  78,876  78,876	75,313 75,313 75,313 75,776 157,776	202 806,693 806,895 806,895 218,240 218,240	23,804  527,860  504,056  2,141  530,001  847,754  847,754	76,468 76,468	2013 Total  202 924,184  924,386 55,870 504,056 2,141  1,486,453  1,379,114  1,379,114
Due from banks Loans to customers Total interest bearing financial assets Cash and cash equivalents Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES: Due to banks and other financial institutions Total interest bearing financial liabilities TOTAL FINANCIAL LIABILITIES Liquidity gap	average effective interest rate  3.66% 28.24%	1 month  18,374  18,374  55,870  74,244  78,876  78,876  (4,632)	75,313 75,313 75,313 75,313 157,776 157,776 (82,463)	202 806,693 806,895 806,895 218,240 218,240 218,240 588,655	23,804  527,860  504,056  2,141  530,001  847,754  847,754  (317,753)	76,468 76,468 (76,468)	2013 Total  202 924,184  924,386 55,870 504,056 2,141  1,486,453  1,379,114  1,379,114

Substantially all of the Company's interest earning assets and liabilities are at fixed rates of interest.

Asset and liability maturity periods and the ability to replace interest liabilities at an acceptable cost when they mature are crucial in determining the Company's liquidity and its susceptibility to fluctuation of interest rates and exchange rates.

A further analysis of the liquidity and interest rate risks is presented in the following tables in accordance with IFRS 7. The amounts disclosed in these tables do not correspond to the amounts recorded on the statement of financial position as the presentation below includes a maturity analysis for financial liabilities that indicates the total remaining contractual payments (including interest payments), which are not recognized in the statement of financial position on an undiscounted basis.

	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	31 December 2014 Total
FINANCIAL LIABILITIES							
Due to banks and other							
financial institutions	10.76%	17,063	168,740	418,825	1,677,417		2,282,046
Total financial							
liabilities		17,063	168,740	418,825	1,677,417		2,282,046
	Weighted average effective	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	31 December 2013 Total
FINANCIAL LIABILITIES	average	•			•		December
<del>-</del>	average effective interest rate	•			•		December 2013

#### **Market Risk**

Market risk covers interest rate risk, currency risk and other pricing risks to which the Company is exposed. There have been no changes as to the way the Company measures risk or to the risk it is exposed in 2014.

The Company did not exposed to interest rate risks as Company borrows funds at only fixed rates.

The Credit Administration and Financial department also manage interest rate and market risks by matching the Company's interest rate position, which provides the Company with a positive interest margin. Financial department conducts monitoring of the Company's current financial performance, estimates the Company's sensitivity to changes in interest rates and its influence on the Company's profitability.

### **Currency risk**

Currency risk is defined as the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company's financial position and cash flows are exposed to effects of fluctuations in foreign currency exchange rates. The management controls currency risk by management of the open currency position on the estimated basis of KZT devaluation and other macroeconomic indicators, which gives the Company an opportunity to minimize losses from significant currency rates fluctuations toward its functional currency.

The Company's exposure to foreign currency exchange rate risk is presented in the tables below:

	KZT	<b>USD</b> USD 1 = KZT 182.35	Kyrgyz Som KGS 1 = KZT 3,10	31 December 2014 Total
FINANCIAL ASSETS:				
Cash and cash equivalents	12,213	85,854	37	98,104
Due from banks	<b>34</b>	687,790	<b>#</b>	687,790
Loans to customers	1,468,901	(±)	*	1,468,901
Other financial assets	9,397	<u> </u>	= =	9,397
TOTAL FINANCIAL ASSETS	1,490,511	773,644	37	2,264,192
FINANCIAL LIABILITIES:				
Due to banks and financial institutions	1,288,295	549,690	168,570	2,006,555
TOTAL FINANCIAL LIABILITIES	1,288,295	549,690	168,570	2,006,555
OPEN BALANCE SHEET POSITION	202,216	223,954	(168,533)	
	KZT	USD USD 1 = KZT 154.06	Kyrgyz Som KGS 1 = KZT 3.13	31 December 2013 Total
FINANCIAL ASSETS:	KZT	USD 1 = KZT	KGS 1 = KZT	2013
FINANCIAL ASSETS: Cash and cash equivalents	<b>KZT</b> 32,387	USD 1 = KZT	KGS 1 = KZT	2013
	32,387	USD 1 = KZT 154.06	KGS 1 = KZT $3.13$	2013 Total 55,870 504,258
Cash and cash equivalents		USD 1 = KZT 154.06	KGS 1 = KZT $3.13$	2013 Total
Cash and cash equivalents Due from banks	32,387	USD 1 = KZT 154.06	KGS 1 = KZT $3.13$	2013 Total 55,870 504,258
Cash and cash equivalents Due from banks Loans to customers	32,387 - 924,184	USD 1 = KZT 154.06	KGS 1 = KZT $3.13$	2013 Total 55,870 504,258 924,184
Cash and cash equivalents Due from banks Loans to customers Other financial assets TOTAL FINANCIAL ASSETS	32,387 924,184 2,141	USD 1 = KZT 154.06 7 504,258	KGS I = KZT 3.13 23,476	2013 Total 55,870 504,258 924,184 2,141
Cash and cash equivalents Due from banks Loans to customers Other financial assets	32,387 924,184 2,141	USD 1 = KZT 154.06 7 504,258	KGS I = KZT 3.13 23,476	2013 Total 55,870 504,258 924,184 2,141
Cash and cash equivalents Due from banks Loans to customers Other financial assets TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES:	32,387 924,184 2,141 958,712	USD 1 = KZT 154.06  7 504,258  504,265	XGS 1 = KZT 3.13 23,476	2013 Total  55,870 504,258 924,184 2,141 1,486,453

# **Currency risk sensitivity**

The following table details the Company's sensitivity to a 20% increase and decrease in the US Dollar/Kazakhstani tenge exchange rates in 2014 and 20% in 2013. Management of the Company believe that given the current economic conditions in the Republic of Kazakhstan that a 20% decrease is a realistic movement in the Tenge exchange rates against the US Dollar. This is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign currency exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the end of the period for a 20% and 20% change in currency rates as at 31 December 2014 and 2013, respectively.

Impact on net profit based on asset values as at 31 December 2014 and 2013:

	31 December 2014 KZT/USD		31 December 2013 KZT/USD	
Impact on profit and loss	+ <b>20%</b> - <b>20%</b> 44,791 (44,791)		+ <b>20%</b> 13,010	<b>-20%</b> (13,010)
Impact on equity:				
	31 December 2014 KZT/USD		31 December KZT/U	
Impact on equity	35,833	(35,833)	+ <b>20%</b> 10,408	<b>-20%</b> (10,408)

# Limitations of sensitivity analysis

The above tables demonstrate the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear, and larger or smaller impacts should not be interpolated or extrapolated from these results.

The sensitivity analyses do not take into consideration that the Company's assets and liabilities are actively managed. Additionally, the financial position of the Company may vary at the time that any actual market movement occurs. For example, the Company's financial risk management strategy aims to manage the exposure to market fluctuations. As investment markets move past various trigger levels, management actions could include selling investments, changing investment portfolio allocation and taking other protective action. Consequently, the actual impact of a change in assumptions may not have any impact on the liabilities, whereas assets are held at market value on the balance sheet. In these circumstances, different measurement bases for liabilities and assets may lead to volatility in shareholder equity.

Other limitations in the above sensitivity analyses include the use of hypothetical market movements to demonstrate potential risk that only represent the Company's view of possible near-term market changes that cannot be predicted with any certainty.

# 20. SUBSEQUENT EVENTS

The management is not aware of any material events subsequent to reporting date.